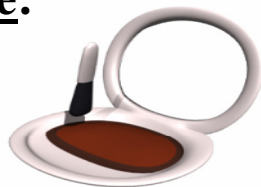


# What To Bring – Advanced Color Class

## Tools & Literature:

### *One for each guest*

- m Mirror
- m Styrofoam Tray
- m Sponge
- m Cotton Balls  
(2-3 per guest is preferred — bring extra!)
- m Mascara Wand  
(bring extra to avoid double dipping)
- m Sponge Tip Applicator
- m Wash Cloth
- m Headband/Hairclip
- m Profile Card
- m Sales Ticket
- m Ink Pen
- m Beauty Book
- m Look Book
- m Eye Color Application Instruction Sheet
- m Create-A-Roll-Up Closing Sheet
- m Tic-Tac-Toe Sheet
- m Hostess/Class Packet
- m Prizes (see bottom box for Studio guidelines)



### **Non-Studio Classes Add:**

- m ‘Tell Us What You Think’ forms

## Products to Demo:

### *These are for use, not display*

- m Satin Hands
- m Satin Lips
- m Miracle Set
- m Yellow Concealer
- m Ivory, Beige & Bronze Concealer
- m Eye Primer
- m Foundation
- m Loose Powder
- m Cheek Color
- m Eye Colors (1 highlight, 1 midtone & 1 accent needed for each guest)
- m Eye Liner Samples
- m Mascara
- m Lip Liner Samples
- m Lipstick Samples
- m Lip Gloss Samples

***Note:** Remember, color cards DO NOT contain lip gloss, lip liner or eye liner samples. If you are using color cards, be sure to bring the corresponding lip gloss, lip liner and eye liner for each card. Each card lists the colors to be used on the inside.*

## Personal Tools:

### *Items you’ll need to use*

- m Calculator
- m Date book (or “Book Book” if applicable)
- m Business cards

### **Non-Studio Classes Add:**

- m Flip Chart
- m Filled Roll-Up Bag to show
- m A few small, tasteful product displays

## Other:

### *Fill in with other preferred items*

- m Product to sell
- m \_\_\_\_\_
- m \_\_\_\_\_
- m \_\_\_\_\_
- m \_\_\_\_\_

**Studio Prize Guidelines:** You are required to bring wrapped prizes for Studio classes. The guidelines are as follows: 1 - 3 Guests = 1 prize, 4 - 6 Guests = 2 prizes, 7 - 9 Guests = 3 prizes, 10 - 12 Guests = 4 prizes and so on.

**For personal classes, prizes are to be determined by you.**

