






Your Success Track

What to expect from your consistency!
The choice is YOURS!



<u>Time Commitment</u> 3 -- 4 hours 1 + 1 + 1 1 class with 4 people at each class	<u>Weekly Sale</u> \$200.00 This is the average skincare class total	<u>Monthly Sales</u> \$800.00 Based on 4 classes held in the month	<u>Yearly Sales</u> \$9,600.00 Based on 12 months, 1 class/week	<u>Reorder Business</u> \$3,840 Based on 96 customers/year (8/mo)ordering \$40 quarterly (PCP)	<u>Total Profit at 40%</u> \$9,600+\$3,840= \$13,400.00 X 40% = \$8,064/year The 40% takes into account any discounts/hostess credit	<u>Team projection</u> Working Full Circle, sharing with 1 person at each class= 1 recruit/month
5—7 hours 2+ 2 + 2 2 classes/week	\$400.00	\$1200.00	\$14,400.00	\$7,680 Based on 192 customers/yr (16/mo)	\$13,248 \$22,080 retail X 40%	8 interviews/mo= 1.5 recruits/month=9 recruits in 6 months! 
10—12 hours 3 + 3 + 3 3 classes/week	\$600.00	\$2400.00	\$28,800	\$11,520 Based on 288 customers/yr (24/mo)	\$24,192 \$40,320 retail X 40%	12 interviews/mo=2.5 recruits/mo= 30 /year=FREE CAR in 6 months! 
12—15 hours 4 + 4 + 4	\$800.00	\$3200.00	\$38,400	\$15,360 Based on 384 customers/yr (32/mo)	\$32,256 \$53,760 retail X 40%	16 interviews/mo= 3.5 recruits/mo=42/ year=Director in 6 months! 
18—20 hours 5 + 5 + 5	\$1000.00	\$4000.00	\$48,000	\$19,200 Based on 480 customers/yr (40/mo)	\$40,320 \$67,200 retail X 40%	20 interviews/mo=4 recruits/mo=48/ year=Grand Prix/ Cadillac Director in 1 year! 