

DO YOU WANT A \$29,250 PER YEAR INCOME?

3 Classes Per Week

9—12 Hours Per Week

\$150 Class x 3 Classes =	\$450 Weekly Sales
\$450 x 50 Weeks =	\$22,500 Annual Retail Sales
300 New Basic Customers	
300 Reorders x \$120 Per Year =	\$36,000 Annual Reorders
	\$58,500 Total Annual Sales =
	\$29,250 Profit

2 Classes Per Week

6—8 Hours Per Week

\$150 Class x 2 Classes =	\$300 Weekly Sales
\$300 x 50 Weeks =	\$15,000 Annual Retail Sales
200 New Basic Customers	
200 Reorders x \$120 Per Year =	\$24,000 Annual Reorders
	\$39,000 Total Annual Sales =
	\$19,500 Profit

1 Class Per Week

3—5 Hours Per Week

\$150 Class x 1 Class =	\$150 Weekly Sales
\$150 x 50 Weeks =	\$7,500 Annual Retail Sales
100 New Basic Customers	
100 Reorders x \$120 Per Year =	\$12,000 Annual Reorders
	\$19,500 Total Annual Sales =
	\$9,750 Profit